## SHABBIR TILES AND CERAMICS LIMITED PERFORMANCE OF LAST SIX YEARS

FINANCIAL SUMMARY	30TH JUNE 2023	30TH JUNE 2022	30TH JUNE 2021 (RS.'0	30TH JUNE 2020 00s)	30TH JUNE 2019	30TH JUNE 2018
For the year			(10.0			
Turnover - net	14,182,479	11,898,966	9,904,498	6,474,469	6,933,077	5,767,082
% of Growth	19.19%	20.14%	52.98%	-6.61%	20.22%	14.88%
Gross profit	2,987,080	2,994,999	3,060,227	1,096,746	1,611,867	1,257,217
Gross profit ( % )	21.06%	25.17%	30.90%	16.94%	23.25%	21.80%
Selling and distribution Costs	2,129,448	1,602,220	1,394,662	1,036,180	927,447	748,488
% of Turnover -net	15.01%	13.47%	14.08%	16.00%	13.38%	12.98%
Administrative Expenses	386,691	335,856	289,144	255,767	250,660	157,764
% of Turnover -net	2.73%	2.82%	2.92%	3.95%	3.62%	2.74%
(Reversal) / Allowance for expected credit loss	(5,168)	19,546	(18,731)	37,093	7,259	20,364
% of Turnover -net	-0.04%	0.16%	-0.19%	0.57%	0.10%	0.35%
Finance Cost	193,674	115,840	107,444	87,078	86,946	98,121
% of Turnover -net	1.37%	0.97%	1.08%	1.34%	1.25%	1.70%
Profit / (loss) before taxation	304,517	1,006,789	1,449,742	(280,817)	372,504	247,183
% of Turnover -net	2.15%	8.46%	14.64%	-4.34%	5.37%	4.29%
Profit / (loss) after taxation	37,613	497,322	924,888	(325,774)	234,341	194,406
% of Turnover -net	0.27%	4.18%	9.34%	-5.03%	3.38%	3.37%
EBITDA	1,231,342	1,812,243	2,267,720	512,598	1,053,005	740,314
% of Turnover -net	8.68%	15.23%	22.90%	7.92%	15.19%	12.84%
Cash dividend	-	179,490	299,150	-	59,830	119,660
Cash dividend (%)		15.00%	25.00%		5.00%	10.00%
Ratio Analysis						
Break-up value of Rs. 5/= share	11.28	11.88	11.05	7.18	8.79	8.32
Earnings / (loss) per share (Rs.)	0.16	2.08	3.86	(1.36)	0.98	0.81
Receivables no. of days	12	9	12	20	13	20
Current ratio	0.97	0.98	1.20	0.77	0.86	0.85
Number of employees (Permanent)	730	745	742	766	869	888