## **SHABBIR TILES AND CERAMICS LIMITED**

## Condensed Interim Financial Statements

For the First Quarter Ended September 30, 2021

(Un-Audited)



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#### Shabbir Tiles and Ceramics Limited

#### **COMPANY INFORMATION**

BOARD OF DIRECTORS Rafiq M. Habib Chairman

Syed Masood Abbas Jaffery Chief Executive Officer

Muhammad Salman Burney Director
Imran Ali Habib Director
Abdul Hai M. Bhaimia Director
Feroze Jehangir Cawasji Director
Farhana Mowjee Khan Director

AUDIT COMMITTEE Feroze Jehangir Cawasji Chairman
Abdul Hai M. Bhaimia Member

Farhana Mowjee Khan Member

HUMAN RESOURCES AND Feroze Jehangir Cawasji Chairman
REMUNERATION COMMITTEE Muhammad Salman Burney Member
Syed Masood Abbas Jaffery Member

CHIEF FINANCIAL OFFICER Mustafa Jafar

COMPANY SECRETARY Ovais Jamani

OFFICE

AUDITORS EY Ford Rhodes

**Chartered Accountants** 

LEGAL ADVISOR Munawar Malik & Co.

Advocate Supreme Court

BANKERS Habib Metropolitan Bank Limited

Habib Bank Limited

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited Allied Bank Limited Meezan Bank Limited Bank Al Falah Limited

REGISTERED OFFICE 15th Milestone, National Highway
AND FACTORY UNIT-1 Landhi Industrial Area, Karachi-75120

Phone: (021) 38183610-3 Fax: (021) 38183615

E-mail: info@stile.com.pk URL: http://www.stile.com.pk

REGISTRAR AND SHARE TRANSFER CDC Share registrar Services Limited, CDC House, 99-B, Block 'B', S.M.C.H.S

Main Shahrah-e-Faisal, Karachi-74400. Phone: 0800 23275

URL: www.cdcsrsl.com Email: info@cdcsrsl.com

FACTORY UNIT-2 Deh Khanto, Tappo Landhi, District Malir, Bin Qasim Town, Karachi Phone: (021) 34102702 Fax: (021) 34102709

ISLAMABAD Plot No 1, ANF Empty Parking Road, Yamaha Chowk Road, Model Town, (BUILDING MATERIAL PRODUCTS) Humak, Islamabad.

Humak, Islamadad.

LAHORE 21 K.M , Ferozpur Road, Opposite , Ahmed CNG Pump, Lahore (BUILDING MATERIAL PRODUCTS)

## Shabbir Tiles and Ceramics Limited COMPANY INFORMATION

STILE EMPORIUM AND DESIGN STUDIOS AND SALES OFFICES

STAR GATE EMPORIUM, KARACHI

FACTORY EMPORIUM, KARACHI

DHA BUKHARI EMPORIUM, KARACHI

DHA 26TH STREET EMPORIUM, KARACHI

BUILD MATE EMPORIUM, KARACHI

DHA EMPORIUM, LAHORE

SANITAR EMPORIUM, LAHORE

THOKAR NIAZ BAIG EMPORIUM, LAHORE

MUREE ROAD EMPORIUM, RAWALPINDI

ISLAMABAD EMPORIUM

PESHAWAR EMPORIUM

FAISALABAD EMPORIUM

HYDERABAD EMPORIUM

MULTAN EMPORIUM

BAHAWALPUR EMPORIUM

SUKKUR SALES OFFICE

Metro Cash & Carry, CAA, Near Star Gate, Main Shahrah-e-Faisal, Karachi.

Phone: (021) 34601372-74

15th Milestone, National Highway, Landhi Industrial Area, Karachi Phone: (021) 38183610-3

Plot 22-C, Lane 4, Bukhari Commercial, DHA, Phase VI, Karachi.

Phone: (021) 37249564

26th Street Plot C-8-C, DHA Phase 5, Karachi.

Phone: (021) 37228922

Build Mate 82-B, Midway Commercial, Bahria Town, Karachi

Phone: 0309-1202094

DHA Lahore 164, CCA, Phase 4, Lahore

Phone: (042) 37185710-12

E-105-1-C, Main Boulevard, DHA, Lahore

Phone: 0301-8282212

Metro Cash & Carry, Thokar Niaz Baig Multan Road, Lahore

Phone: 0300-0209626

Al Shareef Plaza, Ground Floor, Shamsabad, Murree Road, Rawalpindi

Phone: (051) 4935521-23

Metro Islamabad, Plot No. 1-A, Sector 1-11/4, Near Sabzi Mandi,

Islamabad Phone: (051) 8469524

162/408 Tahkal Payan, University Road, Peshawar

Phone: (091) 3028068

Talha Heights, Main Susan Road, P-243, 2A, Faisalabad

Phone: (041) 8739988

Shop no. 13 & 14, Fortune Arcade, Jamshoro Road, Near Qasim Chowk,

Hyderabad. Phone: 0300-0647227

Officers Colony, Main Bosan Road, Chungi No. 9, Next to Crystal Mall,

Multan. Phone: (061) 2078492

Ground Floor, Commercial Building, Khawat No. 199/197, Moza Bandra Multan Road, Bahawalpur. Phone: (062) 2720906

Tooba Plaza, Mezzanine Floor, Workshop Road, Sukkur

Phone: Phone: (071) 5615560

## SHABBIR TILES AND CERAMICS LIMITED DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2021

The Directors are pleased to present the financial results of your Company for the first quarter ended September 30, 2021.

#### FINANCIAL PERFORMANCE AND BUSINESS CHALLENGES

The Company continued its journey of success with the achievement of expected production and sales volumes in the first quarter. The efforts made by the company in the last couple of years by investing in 'product improvement and innovation' and 'brand building', coupled with Government's support to construction sector, are helping in our progress. On the other hand, constant pressures on input costs due to rupee devaluation, continued increase in energy, raw material costs and increases in logistic costs have impacted the overall margins. Your Company remained committed to producing the best quality tiles. Continuous improvement in quality and optimization of production are core to our operational philosophy. Our front-end teams are providing the highest level of customer service previously unheard of in the Tiles and Ceramics Industry.

The financial performance for the first quarter is summarized below:

Rs. in '000

Particulars	September 30, 2021	September 30, 2020
Turnover – net	2,665,779	2,305,199
Gross profit	800,979	714,093
Earnings before interest, tax and depreciation (EBITDA)	529,753	446,545
Profit before tax	337,089	260,440
Profit after tax	202,656	147,062
Earnings per share (Rs. / share)	0.85	0.61

During the period, net turnover increased by 15.64%, whereas the gross margins decreased by 1%, as a result of significant cost pressures as mentioned above. The overall profitability before tax, however, grew to Rs. 337 million as against Rs. 260 million in the same period last year. The management of the Company remained focused in utilizing maximized operational production capacity and to attain the best mix of sales to improve the bottom line.

#### **FUTURE OUTLOOK**

We feel that the Tile industry will continue to show healthy growth for next couple of years as the friendly government policies are leading to development of several mega projects. However, the industry is facing many challenges. These include energy crises in the shape of gas pressure fluctuations affecting production volumes, rupee depreciation, and increased logistics costs. So far, the company has managed Covid related issues well, but uncertainty still looms as new variants of the virus emerge. Management is also concerned regarding the future of our industry as the rapid depletion of gas reserves in the country are not currently offset with availability of reasonably priced alternatives.

The management is doing its utmost to mitigate the controllable risk factors through production optimization, costs saving initiatives, operational excellence and commercial strategy focused in improving the sales mix. We will continue to invest in marketing initiatives to help brand building, advocacy initiatives with Key Opinion Leaders and expansion of retail presence.

We would like to thank our stakeholders for their continued support and our shareholders for their confidence in the leadership of the Board and management team of the Company. With your continuous support and by the grace of the Almighty, we remain committed to deliver good performance.

On behalf of the Board of Directors

SYED MASOOD ABBAS JAFFERY

Chief Executive Officer

5. W. Holas

FEROZE JEHANGIR CAWASJI

Lang J. Cam

Director

Karachi: October 28, 2021

### شبیر ٹائلز اینڈ سرامکس لمیٹڈ حصص یافتگان کے لئے ڈائریکٹرز رپورٹ

براۓ پہلی سہ ماہی اختتامیۂ 30 ستمبر ، 2021

ڈائریکٹرز 30 ستمبر 2021 کو ختم ہونے والی پہلی سہ ماہی کے لیے آپ کی کمپنی کے مالیاتی نتائج پیش کرنے پر خوشی محسوس کرتے ہیں ۔

### مالیاتی کارکردگی اور کاروباری چیلنجز

کمپنی نے کامیابی کا سفر متوقع پیداوار اور فروخت کے حجم کے حصول کے ساتھ پہلی سہ ماہی میں بھی جاری رکھا ۔ کمپنی کی جانب سے گزشتہ چند سالوں میں 'مصنوعات کی بہتری اور اختراع' اور ابرانڈ بلڈنگ' میں سرمایہ کاری کے ساتھ ساتھ تعمیراتی شعبے میں حکومت کی مدد سے کی گئی کوششیں ہماری ترقی میں معاون ثابت ہو رہی ہیں۔ دوسری طرف، روپے کی قدر میں کمی کی وجہ سے پیداواری لاگت پر مسلسل دباؤ رہا، اور توانائی اور خام مال کی قیمتوں میں اضافے، اور لاجسٹک اخراجات میں اضافے نے مجموعی مارجن کو متاثر کیا ۔ آپ کی کمپنی بہترین معیار کی ٹائلیں تیار کرنے کے لیے پرعزم ہے۔ معیار میں مسلسل بہتری اور پیداوار کے ممکنہ حجم کا حصول ہمارے آپریشنل فلسفے کی بنیاد ہے ۔ ہماری فرنٹ اینڈ ٹیمیرکسٹمر سروس کی اعلی ٰ ترین سطح فراہم کر رہی ہیں جو پہلے ٹائلز اور سیرامکس انڈسٹری میں نہیں سنی گئی تھیں۔

پہلی سہ ماہی کی مالیاتی کارکردگی کا خلاصہ ذیل ہے:

روپے ہزاروں میں

30 ستمبر 2020	30 ستمبر 2021	تفصيلات
2,305,199	2,665,779	خالص فروخت
714,093	800,979	مجموعي منافع
446,545	529,753	آمدنی قبل از شــرح ســود، ٹیکس اور فرســودگی (EBITDA)
260,440	337,089	منافع قبل از ٹیکس
147,062	202,656	منافع بعد از ٹیکس
0.61	0.85	آمدنی فی حصص (روپے / حصص)

اس مدت کے دوران، خالص فروخت میں 15.64 فیصد کا اضافہ ہوا، جب کہ پیداواری لاگت پر مسلسل دباؤ کی وجہ سے مجموعی مارجن میں 1 فیصد کی کمی واقع ہوئی، جیسا کہ اوپر بیان کیا گیا ہے ۔ تاہم منافع قبل از ٹیکس ، 337 ملین روپے تک پہنچ گیا ہے جو کے گزشتہ سال کے اسی مدت میں 260 ملین روپے تھا۔ کمپنی کی انتظامیہ زیادہ سے زیادہ آپریشنل پیداواری صلاحیت کو بروئے کار لانے اور فروخت کے بہترین مرکب کو حاصل کرنے پر توجہ مرکوز کی ہوئی ہے تا کہ زیادہ سے زیادہ منافع حاصل کیا جا سکے۔

### مستقبل کی پیش بینی:

ہمیں لگتا ہے کہ ٹائلز انڈسٹری اگلے کچھ سالوں تک صحت مند ترقی دکھاتی رہے گی کیونکہ حکومت کی دوستانہ پالیسیاں کئی میگا پراجیکٹس کی ترقی کا باعث بن رہی ہیں۔تاہم صنعت کو بہت سے چیلنجز کا سامنا ہے۔ ان میں گیس کے دباؤ کے اتار چڑھاو کی وجہ سے پیداواری حجم کا متاثر ہونا، روپے کی قدر میں کمی، اور لاجسٹکس کے بڑھتے ہوئے اخراجات شامل ہیں۔اب تک کمپنی نے کوو ڈ-19 سے متعلقہ مسائل کو اچھی طرح سے سنبھالا ہے، لیکن وائرس کی نئی اقسام کے سامنے آنے کے باعث غیر متعلقہ صورتحال برقرار ہے۔انتظامیہ ہماری صنعت کے مستقبل کے حوالے سے بھی فکر مند ہے کیونکہ ملک میں گیس کے ذخائر میں تیزی سے کمی اور مناسب قیمتوں پر اس کے متبادل کی عدم دستیابی ہے۔

انتظامیہ پیداواری حجم کے ممکنہ حصول، لاگت بچانے کے اقدامات، آپریشنل ایکسیلنس اور فروخت کے مرکب کو بہتر بنانے پر توجہ مرکوز رکھی ہوئی ہے۔ اس کے علاوہ کمپنی، تجارتی حکمت عملی کے ذریعے ممکنہ خطرات کے عوامل کو کم کرنے کے لیے اپنی پوری کوشش کر رہی ہے۔ ہم برانڈ کی تعمیر میں مدد کے لیے مارکیٹنگ کے اقدامات، کلیدی رائے کے رہنماؤں کے ساتھ وکالت کے اقدامات اور خوردہ موجودگی کی توسیع میں سرمایہ کاری جاری رکھیں گے۔

ہم اپنے تمام متعلقین کا ان کی مسلسل حمایت اور اپنے شیئر ہولڈرز کا کمپنی کے بورڈ اور انتظامی ٹیم کی قیادت پر اعتماد کے لیے شکریہ ادا کرنا چاہیں گے۔آپ کے مسلسل تعاون اور الله تعالی کے فضل و کرم سے ہم اچھی کارکردگی پیش کرنے کے لیے پرعزم ہیں۔

براۓ و منجانب - بورڈ آف ڈائریکٹرز

day J. Camy

فیروز جہانگیر کاوسجی ڈائریکٹر S.M. Abbas

**سید مسعود عباس جعفری** چیف ایگزیکٹو آفیس

كراچى: 28 اكتوبر ، 2021

## SHABBIR TILES AND CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2021

	Note	September 30, 2021 (Un-audited) (Rupees	June 30, 2021 (Audited)
ASSETS	11016	(Nupees	000)
NON-CURRENT ASSETS			
Property, plant and equipment	7	2,682,091	2,696,148
Right-of-use assets	8	239,834	240,668
Investment property		6,725	7,035
Long-term loans		175	350
Long-term security deposits		26,947	27,025
		2,955,772	2,971,226
CURRENT ASSETS		·=· • • • •	
Stores and spare parts	_	451,623	440,609
Stock-in-trade	9	1,527,837	1,465,862
Trade debts	10	260,883	234,251
Loans and advances		75,256	37,901
Deposits, prepayments and other receivables Short-term investments	11	21,408	15,395
Cash and bank balances	11	1,706,180 116,190	1,679,595 178,786
Cash and bank balances		4,159,377	4,052,399
		7,115,149	7,023,625
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital 240,000,000 (June 2021: 240,000,000) ordinary shares of Rs. 5/- each		1,200,000	1,200,000
Issued, subscribed and paid-up capital		1,196,600	1,196,600
Reserves		1,649,992	1,447,336
		2,846,592	2,643,936
NON-CURRENT LIABILITIES			
Long-term financing - secured	12	181,318	159,190
Deferred income		47,477	41,765
Lease liabilities	13	182,650	173,289
Gas infrastructure development cess (GIDC) payable		505,731	566,365
Deferred tax liability - net		24,433	54,157
CURRENT LIABILITIES		941,609	994,766
Trade and other payables		2,063,299	2,203,255
Unclaimed dividend		3,281	3,281
Unpaid dividend		1,130	1,130
Current maturity of lease liabilities	13	94,147	108,156
Current maturity of GIDC payable		235,691	231,200
Taxation - net		517,573	422,641
Sales tax payable		411,827	415,260
CONTINGENCIES AND COMMITMENTS	14	3,326,948	3,384,923
		7,115,149	7,023,625

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

MUSTAFA JAFAR Chief Financial Officer

SYED MASOOD ABBAS JAFFERY

Chief Executive Officer

FEROZE JEHANGIR CAWASJI

Lamy J. Camy

Director

# SHABBIR TILES AND CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2021 (UN-AUDITED)

	Quarter	Quarter ended		
	September 30,	September 30,		
	2021	2020		
	(Rupees	in '000)		
Turnover - net	2,665,779	2,305,199		
Cost of sales	(1,864,800)	(1,591,106)		
Gross profit	800,979	714,093		
Selling and distribution costs	(357,150)	(358,019)		
Administrative expenses	(78,141)	(83,553)		
(Allowance) / reversal for expected credit loss	(14,858)	14,584		
	(450,149)	(426,988)		
Other income	45,772	17,356		
Operating profit	396,602	304,461		
Finance costs	(25,116)	(15,884)		
Other expenses	(34,397)	(28,137)		
	(59,513)	(44,021)		
Profit before taxation	337,089	260,440		
Taxation				
- Current	(164,157)	(110,045)		
- Deferred	29,724	(3,333)		
	(134,433)	(113,378)		
Profit after taxation	202,656	147,062		
	(R	tupee)		
Earnings per share – basic and diluted	0.85	0.61		
	<del></del>			

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

MUSTAFA JAFAR Chief Financial Officer SYED MASOOD ABBAS JAFFERY

5. M. Holas

Chief Executive Officer

Lang J. Cann

FEROZE JEHANGIR CAWASJI
Director

#### **SHABBIR TILES AND CERAMICS LIMITED** CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2021 (UN-AUDITED)

	Quarter ended		
	September 30, 2021	September 30, 2020	
	(Rupees in '000)		
Profit after taxation	202,656	147,062	
Other comprehensive income	-	-	
Total comprehensive income for the period	202,656	147,062	

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**MUSTAFA JAFAR** 

SYED MASOOD ABBAS JAFFERY

FEROZE JEHANGIR CAWASJI Director

Jamy J. Carry

Chief Financial Officer

Chief Executive Officer

## SHABBIR TILES AND CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2021 (UN-AUDITED)

		Reserves				
	Issued,	Capital reserve	Reve	enue reserves		
	subscribed and paid-up capital	Share premium	General reserve	(Accumulated losses) / Unappropriated profit	Total reserves	Total equity
			(R	Rupees in `000)		
Balance as at June 30, 2020 (audited)	1,196,600	449,215	478,000	(404,767)	522,448	1,719,048
Profit for the period	-	-	-	147,062	147,062	147,062
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period				147,062	147,062	147,062
Balance as at September 30, 2020 (un-audited)	1,196,600	449,215	478,000	(257,705)	669,510	1,866,110
Balance as at June 30, 2021 (audited)	1,196,600	449,215	478,000	520,121	1,447,336	2,643,936
Profit for the period	-	-	-	202,656	202,656	202,656
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income for the period	-	-	-	202,656	202,656	202,656
Balance as at September 30, 2021 (un-audited)	1,196,600	449,215	478,000	722,777	1,649,992	2,846,592

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

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5. U. Kolas

Lang J. Carry

MUSTAFA JAFAR Chief Financial Officer SYED MASOOD ABBAS JAFFERY

Chief Executive Officer

FEROZE JEHANGIR CAWASJI

Director

# SHABBIR TILES AND CERAMICS LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2021 (UN-AUDITED)

		September 30, 2021	September 30, 2020
CACH ELONG EDOM ODEDATINO ACTIVITES	Note	(Rupees	s in `000)
CASH FLOWS FROM OPERATING ACTIVITES  Profit before taxation		337,089	260,440
		337,009	200,440
Adjustments for:		<del></del>	
Depreciation on:	7.1	444 540	140 200
operating fixed assets right-of-use assets	7.1 8	144,510 22,728	149,298 20,613
investment property	O	310	310
Finance costs		25,116	15,884
Dividend income on mutual funds		(17,773)	(55)
Allowance / (Reversal) for expected credit loss		14,858	(14,584)
Provision for slow moving stores and spare parts		5,363	3,689
Provision / (Reversal) for slow moving stock-in-trade		4,191	(3,205)
Unrealized gain on short-term investments - mutual fund units		(1,952)	-
Gain on disposal of operating fixed assets		- 1	(342)
Gain on disposal of lease asset		(3,067)	
		194,284	171,608
Operating profit before working capital changes		531,373	432,048
(Increase) / decrease in current assets			
Stores and spare parts		(16,377)	(14,309)
Stock-in-trade		(66,166)	68,320
Trade debts		(41,490)	14,046
Loans and advances		(37,355)	9,824
Deposits, prepayments and other receivables		(6,013)	(424)
		(167,401)	77,457
(Decrease) / Increase in current liabilities			
Trade and other payables		(139,956)	365,533
Sales tax payable		(3,433)	40,644
		(143,389)	406,177
Cash generated from operations		220,583	915,682
Income tax paid		(69,225)	(32,792)
Finance costs paid		(2,694)	(8,803)
Long-term loan - net		175	27
Long-term security deposits - net		78	-
GIDC paid		(71,178)	(23,726)
Net cash generated from operating activities		77,739	850,388
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure		(127,371)	(41,597)
Proceeds from disposal of operating fixed assets		-	1,520
Short-term investments made during the period - mutual fund units		(612,633)	(50,000)
Short-term investments redeemed during the period - mutual fund units		688,000	-
Dividend on mutual funds received		17,773	-
Net cash used in investing activities		(34,231)	(90,077)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term financing obtained during the period		27,873	
Repayment of long-term financing		(3,114)	(109,100)
Lease rental paid		(30,863)	(25,689)
Net cash used in financing activities		(6,104)	(134,789)
Net increase in cash and cash equivalents		37,404	625,522
·		•	
Cash and cash equivalents at the beginning of the period	4-	778,786	495,592
Cash and cash equivalents at the end of the period	15	816,190	1,121,114

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

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**MUSTAFA JAFAR** 

5. W. Holan

Jamy J. Camy

SYED MASOOD ABBAS JAFFERY

Chief Executive Officer

FEROZE JEHANGIR CAWASJI

Chief Financial Officer Chief

Director

# SHABBIR TILES AND CERAMICS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2021 (UN-AUDITED)

#### 1 THE COMPANY AND ITS OPERATIONS

- 1.1 Shabbir Tiles and Ceramics Limited (the Company) was incorporated in Pakistan as a public limited company under the repealed Companies Act, 1913 (now the Companies Act, 2017) on November 07, 1978 and listed on the Pakistan Stock Exchange Limited. The Company is primarily engaged in the manufacture and sale of tiles and trading of allied building products.
- **1.2** Geographical location and addresses of all the business units are as under:

Business	Address	Production Facility
Registered office & production plant (Unit 1):	15th Milestone, National Highway, Landhi, Karachi.	Tiles & building material products
Production plant (Unit 2):	Deh Khanto, Tappo Landhi, District Malir, Bin Qasim Town Karachi.	Tiles
Production plant (Islamabad):	Plot No 01, ANF road, Yamaha Chok Road, Model Town, Humak, Islamabad.	Building material products
Production plant (Lahore):	Godown 21- KM Ferozpur Road, Opp. Ahmed CNG Pump Lahore.	Building material products

1.3 The Company also makes sales through various company operated sales outlets located across the country. Considering the quantum, the geographical locations and addresses of all the locations are not presented in these condensed interim financial statements.

#### 2 STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting which comprise of International Accounting Standard (IAS) 34 - 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3 BASIS OF PREPARATION

These condensed interim financial statements are un-audited and do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements of the Company for the year ended June 30, 2021.

These condensed interim financial statements are presented in Pakistan Rupees which is the Company's functional and presentation currency.

#### 4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2021 except for the adoption of new standards, amendments and improvements to International Financial Reporting Standards (IFRSs) as disclosed in note 5.

#### 5 NEW STANDARDS, AMENDMENTS AND IMPROVEMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Company has adopted the following amendments to International Financial Reporting Standards (IFRSs) and framework for financial reporting which became effective for the current period:

#### Standard or interpretation:

IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 Interest Rate Benchmark Reform - Phase 2 (Amendment)

IFRS 16 Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendments)

The adoption of the above standards, amendments and improvements to accounting standards did not have any material effect on the Company's condensed interim financial statements.

#### 6 SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those applied in the Company's annual financial statements for the year ended June 30, 2021 except for significant judgement in determining the lease term of contracts with renewal options, discount rates used in calculation of present value of gas infrastructure development cess (GIDC) and long term loan

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements as at and for the year ended June 30, 2021.

			September 30, 2021	June 30, 2021
		Note	(Rupees i	in `000)
7	PROPERTY, PLANT AND EQUIPMENT		(Un-audited)	(Audited)
	Operating fixed assets	7.1	2,264,549	2,237,914
	Capital work-in-progress	7.2	417,542	458,234
			2,682,091	2,696,148
7.1	Operating fixed assets			
	Opening Net Book Value (NBV)		2,237,914	2,619,310
	Additions including transfers during the period / year - at cost	7.1.1	171,145	242,368
			2,409,059	2,861,678
	Disposals during the period / year - at NBV	7.1.1	•	(2,780)
	Depreciation charged during the period / year		(144,510)	(620,984)
	Closing NBV		2,264,549	2,237,914

#### 7.1.1 Additions and disposals of operating fixed assets

	Additions at cos	Additions at cost / Transfers		at NBV
	September 30,	June 30,	September 30,	June 30,
	2021	2021	2021	2021
		(Rupees	in `000)	
	(Un-audited)	(Audited)	(Un-audited)	(Audited)
Building on freehold land	23,544	68,460	-	-
Plant and machinery	69,701	120,353	-	1,852
Office equipment	1,536	14,889	-	30
Computers and accessories	945	3,263	-	30
Vehicles	75,419	35,403	-	868
	171,145	242,368	-	2,780
	<del></del>	·		

		Note	September 30, 2021 (Rupees i	June 30, 2021 n `000)
7.2	Capital work-in-progress		(Un-audited)	(Audited)
	Plant and machinery		327,932	320,462
	Civil works		53,741	58,813
	Office Equipment		173	676
	Advance against vehicles	7.2.1	32,614	77,649
	Borrowing cost capitalized during the period / year		3,082	634
		7.2.2	417,542	458,234

7.2.1 Include advance of Rs. 15.677 million (2021: Rs. 40.318 million) paid to Indus Motor Company Limited, a related party

#### 7.2.2 Movement in capital work-in-progress

Balance at the beginning of the period / year		458,234	52,956
Additions during the period / year		116,558	574,545
Transfers to operating fixed assets	7.3	(160,332)	(169,901)
Borrowing cost capitalized during the period / year		3,082	634
Balance at the end of the period / year		417,542	458,234

7.3 Includes Rs. 37.116 million (2021: Rs. 33.406 million) purchased from Indus Motors Company Limited, a related party

8	RIGHT-OF-USE ASSETS	September 30, 2021	June 30, 2021
		(Rupees i	n `000)
		(Un-audited)	(Audited)
	Cost		
	Balance at the beginning of the period / year	407,394	346,136
	Additions during the period / year	36,678	70,725
	Disposal during the period	(25,826)	-
	Remeasurement of lease liabilities	(285)	(9,467)
	Balance at end of the period / year	417,961	407,394
	Accumulated Depreciation		
	Balance at beginning of the priod / year	166,726	78,418
	Depreciation charged during the period / year	22,728	88,308
	Disposal of depreciation during the period	(11,327)	
	Balance at end of the period / year	178,127	166,726
	Net Book Value	239,834	240,668

#### 9 STOCK-IN-TRADE

Includes stock-in-trade costing Rs. 266.329 million (June 2021: Rs. 229.558 million) which has been written down to its net realizable value (NRV) amounting to Rs. 84.980 million (June 2021: Rs. 73.363 million).

			September 30, 2021	June 30, 2021
		Note	(Rupees in `000)	
10	TRADE DEBTS - unsecured		(Un-audited)	(Audited)
	Considered good		260,883	234,251
	Considered doubtful		173,094	158,236
			433,977	392,487
	Allowance for expected credit loss		(173,094)	(158,236)
			260,883	234,251
11	SHORT-TERM INVESTMENTS		September 30, 2021	June 30, 2021
		Note	(Rupees	in `000)
	At amortised cost Term deposit receipts (TDRs)		(Un-audited)	(Audited)
	up to three months		700,000	600,000
	more than three months		56,000	56,000
		11.1	756,000	656,000
	At faired value through profit or loss			
	Mutual fund units		950,180	1,023,595
			1,706,180	1,679,595
11 1	Represents term deposit receipts (TDRs) ranging from 1 months	th to 1 year term (2021: 15 days		various

11.1 Represents term deposit receipts (TDRs) ranging from 1 month to 1 year term (2021: 15 days to 1 years term) with various commercial banks under conventional banking relationship carrying profit at the rate of 7% to 8.2% (2021: 7% to 9%) per annum, having latest maturity up to June 07, 2022.

			September 30, 2021	June 30, 2021
12 L	LONG TERM FINANCING - SECURED	Note	(Rupees i	n `000)
			(Un-audited)	(Audited)
N	Movement of long-term financing:			
E	Balance at beginning of the period / year		159,190	269,100
F	Financing received during the period / year	12.1	27,873	200,321
F	Repayment made during the period / year		(3,114)	(269,100)
F	Recognised as deferred income		(6,011)	(41,765)
ι	Jnwinding of finance cost		3,082	634
F	Remeasurement of long term financing		298	-
E	Balance at end of the period / year		181,318	159,190

- 12.1 This represents long term financing facility obtained from a conventional bank under State Bank of Pakistan (SBP) refinance scheme for renewable energy, recognised initially at fair value. The total facility amounts to Rs. 500 million and carries mark-up at the rate of 3% plus 0.45% (2021: 3% plus 0.45%) per annum payable quarterly. The facility is repayable in ten years with two years grace period from the date of disbursement. The facility is secured against first specific hypothecation charge over present and future plant and machinery related to the solar power project for the disbursed amount in addition to margin of 10% covered through lien over Term Deposit Receipt (TDR). The incremental borrowing rate for the purposes of discounting adjustment for recognition at fair value is taken at 7.95% (2021: 7.95%) per annum.
- 12.2 This represents deferred income recognised in respect of the benefit of below-market interest rate on long term finances. The benefit has been measured as the difference between the fair value of the loan and the proceeds received. The Company has used the prevailing market rate of mark-up for similar instruments to calculate fair values of respective loans. The discount rate used is 7.95% per annum.

		Note	September 30, 2021 ( Rupees (Un-audited)	June 30, 2021 in '000) (Audited)
13	LEASE LIABILITIES			
	Lease liabilities Currenty maturity of lease liabilities	13.1	276,797 (94,147) 182,650	281,445 (108,156) 173,289
13.1	Movement of lease liabilities:			
	Balance at beginning of the period / year Additions during the period / year Disposal during the period		281,445 36,678 (17,566)	289,681 70,725
	Remeasurement of lease liabilities Unwinding of finance cost during the period / year Payments made during the period / year		(285) 7,388 (30,863)	(9,467) 34,896 (104,390)
	Balance at end of the period / year		276,797	281,445

#### 14 CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

There are no material contingencies to report as at the reporting date.

#### 14.2 Commitments

- (i) Commitments in respect of outstanding letters of credit against raw materials and spares amounted to Rs. 432.936 million (June 2021: Rs. 236.770 million).
- (ii) Commitments in respect of capital expenditure amounted to 400.253 million (June 2021: Rs. 132.950 million) for the import of machinery.
- (iii) Commitment in respect of bank guarantees issued by a commercial bank in favour of

	September 30,	June 30,
	2021	2021
	(Un-audited)	(Audited)
	(Rupees i	n `000)
Sui Southern Gas Company Limited	368,775	368,775
Nazir of Sindh High Court	303,754	281,842
Pakistan State Oil	40,000	40,000
Excise and Taxation Department	98,381	73,381
	<u>810,910</u>	763,998

		September 30,	September 30,	
		2021	2020	
		(Rupees	s in '000)	
15	CASH AND CASH EQUIVALENTS	(Un-au	(Un-audited)	
	Short-term investments - TDRs	700,000	610,000	
	Cash and bank balances	116,190	511,114	
		<u>816,190</u>	1,121,114	

#### 16 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, staff retirement benefits, directors and key management personnel. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

	Quarte	Quarter ended	
	September 30, 2021	September 30, 2020	
	` •	(Rupees in '000) (Un-audited)	
Associated companies Sales	3,320	4,729	
Purchases of goods, material and services	40,332	25,471	
Insurance premium	5,776	8,325	
Insurance claims received	1,055	-	
Rent and service charges paid	4,149	3,936	
Staff retirement benefits			
Contribution to provident fund	7,202	5,704	
Key management personnel			
Remuneration and other benefits	26,211	12,922 *	
Fee for attending board meetings	100_	150	
	September 30,	June 30,	
	2021	2021	
	` .	s in '000)	
	(Un-audited)	(Audited)	
Balances as at period / year end	4 000	1.000	
Long-term security deposits Trade debts	1,266 1,248	1,266 1,200	
Bank balances	1,248 25,883	1,200	
Trade and other payables	20,206	13,018	
Trade and other payables	20,200	10,010	

#### 17 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on October 28, 2021 by the Board of Directors of the Company.

#### 18 GENERAL

**18.1** Figures have been rounded off to the nearest rupees in thousands unless otherwise stated.

**18.2** Certain corresponding figures have been reclassified for better presentation. However, there are no material reclassifications to report.

MUSTAFA JAFAR Chief Financial Officer SYED MASOOD ABBAS JAFFERY Chief Executive Officer FEROZE JEHANGIR CAWASJI Director

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