# SHABBIR TILES & CERAMICS LIMITED

Ref. No.: Fin/200/2013

September 19, 2013

The General Manager Fax: 111 573 329

Karachi Stock Exchange (Guarantee) Limited, Karachi

The General Manager Fax: (042) 3636 8485

Lahore Stock Exchange (Guarantee) Limited, Lahore

The General Manager Fax: (051) 111 473 329

Islamabad Stock Exchange (Guarantee) Limited, Islamabad

### Financial Results for the Year Ended June 30, 2013

Dear Sir,

We have to inform you that the Board of Directors of the Company in their meeting held on Thursday, September 19, 2013 at 10:00 a.m. at House of Habib Building, 2<sup>nd</sup> Floor, Siddiqsons Tower, Shahrah-e-Faisal, Karachi, recommended the following:

#### (i) Cash Dividend

A final Cash Dividend for the year ended June 30, 2013 at Rs. 0.50 per share i.e. 10%

### (ii) Bonus Shares

It has been recommended by the Board of Directors to issue Bonus Shares in the proportion of 5 shares for every 100 shares held i.e. 5%.

| (iii) | Right Shares                           | NIL |
|-------|--|-----|
| (iv)  | Any other entitlement/Corporate Action | NIL |
| (v)   | Any other price-sensitive information  | NIL |

The financial results of the Company are as follows:

|                         | 2013             | 2012        |
|-------------------------|------------------|-------------|
|                         | (Rupees in '000) |             |
| Turnover – net          | 4,898,217        | 4,630,457   |
| Cost of sales           | (3,720,162)      | (3,337,636) |
| Gross profit            | 1,178,055        | 1,292,821   |
| Distribution costs      | (646,662)        | (652,298)   |
| Administrative expenses | (84,149)         | (71,301)    |
|                         | (730,811)        | (723,599)   |
| Other income            | 3,857            | 8,387       |
| Operating profit        | 451,101          | 577,609     |
| Finance costs           | (303,097)        | (365,940)   |
| Other charges           | (17,130)         | (21,309)    |
|                         | (320,227)        | (387,249)   |

# SHABBIR TILES & CERAMICS LIMITED

| Profit before taxation                 | 130,874  | 190,360   |  |
|--|----------|-----------|--|
| Taxation                               | (48,552) | (115,782) |  |
| Profit after taxation                  | 82,322   | 74,578    |  |
|  | Ruj      | Rupee     |  |
| Earnings per share - basic and diluted | <u> </u> | 0.52      |  |

The Annual General Meeting of the Company will be held on Tuesday, October 29, 2013 at 10:00 a.m. at the Hotel Pearl Continental (Ball Room "A"), Dr. Ziauddin Ahmed Road, Karachi.

The above entitlement will be paid to the shareholders whose names will appear in the Registrar of Members on October 22, 2013.

The share transfer books of the Company will be closed from October 23, 2013 to October 29, 2013 (both days inclusive). Transfers received in order at the office of Company's Share Registrars, M/s. Noble Computer Services (Pvt.) Limited, First Floor, House of Habib Building, 3-Jinnah C. H. Society, Main Shahrah-e-Faisal, Karachi, at the close of business on October 22, 2012 will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you 300 copies of printed accounts for distribution amongst the members of the Exchange 21 days before the date of AGM.

A certificate from the external Auditors regarding Free Reserves will be despatched/faxed to you tomorrow i.e. Friday, September 20, 2013.

Thanking you.

Yours faithfully,

(AZIZ AHMED) Company Secretary